

Buyer FAQ and Inquiry Guide

A practical guide for buyers preparing inquiries about biomass fuel, biomass fuel oil, black soldier fly protein, and waste-to-value partnerships.

Audience

B2B buyers and partnership leads

Looking to source biomass fuel, biomass fuel oil, or black soldier fly protein? Share your target application, monthly volume, destination country, and required specifications. EcoForward will review your inquiry and respond with available product information, sourcing details, and next steps.

What to Include in Your Inquiry

- Your company name and country
- Product of interest
- Target application
- Estimated monthly or annual volume
- Destination country and port
- Required specifications or documentation
- Whether you need samples or a trial shipment

Suggested Form Fields

- Name
- Company email
- Company name
- Country
- Product interest
- Target application
- Estimated monthly volume
- Destination port or country
- Required specifications
- Message

General Buyer FAQ

- What products does EcoForward supply? EcoForward focuses on high-density biomass fuel rods, biomass fuel oil, and black soldier fly protein.
- Which countries do you supply? International sourcing discussions are handled case by case.
- Can I request samples? Sample availability depends on product type, destination, logistics, and current supply.
- Do you provide certificates or test reports? Available documentation can be discussed during procurement.
- How quickly do you respond? EcoForward aims to respond within one business day.

Fuel Buyer FAQ

- Can biomass fuel rods replace coal? They can be evaluated as a coal alternative for selected industrial applications.
- What is the heat value of EcoForward fuel rods? The range is 4,000-7,000 kcal/kg.
- What applications are suitable? Industrial boilers, thermal power generation, district heating, kilns, and furnaces.
- Is biomass fuel oil a drop-in replacement? Suitability depends on burner design, storage, fuel handling, operating temperature, and local requirements.

Feed Ingredient Buyer FAQ

- What is black soldier fly protein used for? Aquaculture feed, poultry and livestock feed, pet food ingredients, and circular agriculture applications.
- What is the protein content? Approximately 40% on a dry-weight basis.
- Can it replace fishmeal? It can replace part of fishmeal in some formulas after testing.
- What forms are available? Dried larvae and insect meal powder options can be discussed.

Subject: We received your EcoForward inquiry

Hello [Name],

Thank you for contacting EcoForward. We received your inquiry and will review the details shortly.

To help us prepare a useful response, please send any missing information: product of interest, target application, estimated monthly volume, destination country or port, required specifications or documentation, and whether samples or a trial shipment are needed. We aim to respond within one business day.

Best regards,

EcoForward Team

EcoForward - Better Today. Forward Tomorrow.

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